



CBSA EXPIRY REVIEW QUESTIONNAIRE EXPORTER OR FOREIGN PRODUCER

Information requested under
the *Special Import Measures Act* respecting

THE DUMPING OF CERTAIN CARBON STEEL WELDED PIPE ORIGINATING IN OR EXPORTED FROM THE SEPARATE CUSTOMS TERRITORY OF TAIWAN, PENGHU, KINMEN AND MATSU (CHINESE TAIPEI), INDIA, OMAN, SOUTH KOREA, THAILAND, AND THE UNITED ARAB EMIRATES AND THE SUBSIDIZING OF CERTAIN CARBON STEEL WELDED PIPE ORIGINATING IN OR EXPORTED FROM INDIA

PURPOSE The purpose of this Expiry Review Questionnaire (ERQ) is to elicit information from your company that will be used by the Canada Border Services Agency (CBSA) to determine whether the rescission of the order issued by the Canadian International Trade Tribunal (CITT) on October 15, 2018, in Expiry Review No. RR-2017-005 is likely to result in the continuation or resumption of dumping and/or subsidizing of the goods noted above.

PERIOD OF REVIEW January 1, 2020 to June 30, 2023

DUE DATE FOR RESPONSE Your complete response to this ERQ must be received at the CBSA's email address below by **September 28, 2023 by 5:00pm.**

EMAIL YOUR RESPONSE TO simaregistry-depotlmsi@cbsa-asfc.gc.ca

FOR FURTHER INFORMATION Contact the following CBSA officers:

| | | |
|---------------|--------------|--|
| Ted Chester | 343-553-1888 | Edward.Chester@cbsa-asfc.gc.ca |
| Ozzy Morillon | 343-597-4128 | Ozzy.Morillon@cbsa-asfc.gc.ca |

IMPORTANT NOTE: Information provided by your firm is deemed to be public unless clearly marked 'Confidential.' See Item 2 in the *Instructions* section of this questionnaire for further information.

INFORMATION

1. Product Definition

For purposes of this expiry review investigation “carbon steel welded pipe” are defined as:

Carbon steel welded pipe, commonly identified as standard pipe, in the nominal size range from 1/2 inch up to and including 6 inches (12.7 mm to 168.3 mm in outside diameter) inclusive, in various forms and finishes, usually supplied to meet ASTM A53, ASTM A135, ASTM A252, ASTM A589, ASTM A795, ASTM F1083 or Commercial Quality, or AWWA C200-97 or equivalent specifications, including water well casing, piling pipe, sprinkler pipe and fencing pipe, but excluding oil and gas line pipe made to API specifications exclusively, originating in or exported from Chinese Taipei (excluding goods exported from Chinese Taipei by Chung Hung Steel Corporation and Shin Yang Steel Co. Ltd), the Republic of India, the Sultanate of Oman, the Republic of Korea, Thailand and the United Arab Emirates (excluding goods exported from the United Arab Emirates by Conares Metal Supply Ltd.).

Exclusion:

- 1 mm thick carbon steel tubing (SPCC-1, 25.6 mm in outside diameter), double coated (first coated with acrylonitrile butadiene styrene, then with polyvinyl chloride) and
- non-galvanized, ASTM A53, Grade B, Schedule 80 pipe, with an inside diameter of 1 ¼ inches to 1 ½ inches, in 22-ft. lengths, with the inside weld scarfed, originating in/or exported from the Republic of Korea, and produced with AISI C1022M steel with a carbon content of 0.18 percent to 0.23 percent and a manganese content of 0.80 percent to 1.00 percent

For purposes of this expiry review investigation ERQ “carbon steel welded pipe” also refers to goods produced in Canada that meet the above product definition.

Additional Product Information

Carbon steel welded pipe (CSWP), also commonly referred to as standard pipe, covers a wide range of pipe products generally used in plumbing and heating applications for the low-pressure conveyance of water, steam, natural gas, air, and other liquids and gases. CSWP, or standard pipe, may also be used in air conditioning systems, in sprinkler systems for fire protection, as structural support for fencing, as piling, as well as for a variety of other mechanical and light load-bearing applications.

The size of CSWP is generally specified by two values: a nominal pipe size (NPS) and a schedule. The NPS relates roughly to the inside diameter of the pipe while the schedule relates to the wall thickness. For a given NPS, the wall thickness will increase as the schedule number increases. For example, CSWP with an NPS of 1 inch (NPS 1) and made to ASTM A53, Schedule 40 requirements will have an outside diameter of 1.315 inches and a wall thickness of 0.133 inch while the same pipe meeting the requirements of ASTM A53, Schedule 80 will have an outside diameter of 1.315 inches and a wall thickness of 0.179 inch.

Although CSWP is generally produced to industry standards such as ASTM A53, ASTM A135, ASTM A252, ASTM A589, ASTM A795, ASTM F1083, Commercial Quality and AWWA C200-97, it may also be produced to foreign standards such as BS1387 or to proprietary specifications as is often the case with fencing pipe. While standard pipe may be manufactured to any of the standards mentioned above, the ASTM A53 specification is the most common as it is considered to be the highest quality and is suitable for welding, coiling, bending and flanging.

Standard pipe may be sold with a lacquer finish, or a black finish as it is sometimes referred to in the industry. It may also be sold in a galvanized finish which means it has been treated with zinc. Both types of finish are intended to inhibit rust although the galvanizing process will deliver a superior result. Galvanized pipe will sell at a premium to black standard pipe because of this, and the fact that zinc costs much more than lacquer.

2. Tariff Classification

The subject goods are normally imported into Canada under the following Harmonized System (HS) classification numbers:

| | | | |
|---------------|---------------|---------------|---------------|
| 7306.30.00.42 | 7306.30.00.49 | 7306.30.00.57 | 7306.30.00.66 |
| 7306.30.00.43 | 7306.30.00.52 | 7306.30.00.59 | 7306.30.00.67 |
| 7306.30.00.44 | 7306.30.00.53 | 7306.30.00.62 | 7306.30.00.69 |
| 7306.30.00.45 | 7306.30.00.54 | 7306.30.00.63 | |
| 7306.30.00.46 | 7306.30.00.55 | 7306.30.00.64 | |
| 7306.30.00.47 | 7306.30.00.56 | 7306.30.00.65 | |

Prior to January 1, 2022, the subject goods would have been normally imported into Canada under the following HS classification numbers:

| | | |
|---------------|---------------|---------------|
| 7306.30.00.10 | 7306.30.00.20 | 7306.30.00.30 |
|---------------|---------------|---------------|

Please note that these tariff classification numbers may include both subject goods and non-subject goods. Also, subject goods may have been imported into Canada under other tariff classification numbers.

This listing of tariff classification numbers is for convenience of reference only. Refer to the product definition for authoritative details regarding the subject goods.

3. Who Must Complete the Attached Questionnaire

If your company produced carbon steel welded pipe in Canada or if your company imported carbon steel welded pipe from **January 1, 2020 to June 30, 2023**, your company is required to complete the following items and provide them to the CBSA at the address on the cover page by **September 28, 2023**:

- a) the attached questionnaire

- b) the attached Designation of Confidential Information
- c) the attached Certificate of Veracity, Accuracy and Completeness

If your company did not produce carbon steel welded pipe in Canada or did not import such goods from **January 1, 2020 to June 30, 2023**, please provide a written statement to this effect to the officer listed on the cover page of this questionnaire.

4. Parts of the Questionnaire

| Title | Description |
|--|--|
| Information | Information on the goods covered by the expiry review and information explaining this document. |
| Instructions | Instructions explaining how to reply to the attached questionnaire, Designation of Confidential Information, and Certificate of Veracity, Accuracy and Completeness. |
| Glossary of Terms | Definition of certain terms used in this document. |
| Questionnaire | Requests information required by the CBSA to determine if the rescission of the order is likely to result in the continuation or resumption of dumping and/or subsidizing. |
| Designation of Confidential Information | A statement to be signed by your company and pertaining to the nature of information you wish to designate as confidential and reasons why you request that the information be treated confidential. |
| Certificate of Veracity, Accuracy and Completeness | Pertains to certification of the responses to this questionnaire and submitted to the CBSA. |
| ERQ Checklist | A checklist to ensure that all items relating to confidential information has been completed. |

5. Request for Additional Information

The CBSA may contact you to discuss your response to this questionnaire and to request additional information.

6. Verification Meetings

The CBSA may wish to verify the information submitted by meeting with officials from your company at your premises. You will be contacted to make arrangements as to the time and place of the verification meeting. The CBSA may require additional information at that time.

7. Information Submitted to the CBSA

Information submitted to the CBSA will be provided to the CITT following the President's determination whether the rescission of the order is likely to result in the continuation or resumption of dumping and/or subsidizing of the goods.

INSTRUCTIONS

1. Format of Submissions

Please note that you must submit your response or supplementary response to the questionnaire electronically as follows: by [email](#) (with size of 10 MB or less per email – your response can be fragmented and sent in more than one email to accommodate the size capacity); or by way of secure file transfer link/electronic portal sent by [email](#).

Submit the confidential information and the non-confidential edited version or summary separately identified as follows: CONFIDENTIAL or NON-CONFIDENTIAL, company name, date and SIMA case file number (**CSWP2 2023 ER**). CONFIDENTIAL submissions should be password protected; please send the password in a separate [email](#).

Hardcopies (paper), USB keys or CD submissions will not be accepted.

If you submit by way of secure file transfer or electronic portal, please note that the CBSA does not accept any risk, responsibility or liability for the use of secure file transfer providers or e-platforms, nor do we recommend one provider over another as the CBSA cannot guarantee the confidentiality of documents uploaded to third party servers.

If you have any questions about how to submit, please inquire at the contact [email](#) provided for the SIMA Registry.

Use the YYYY-MM-DD format for all dates. For example, write October 23, 2020 as 2020-10-23.

Narrative or text responses must be provided in Microsoft Word compatible format. Spreadsheets or data responses must be provided in Microsoft Excel compatible format. Files may be submitted in a compressed ZIP format, but not RAR.

Your response must state each numbered question followed by a complete response. If a question does not apply to your company or requests information in a format that is different than that in which it is maintained, an explanation as to why the question does not apply or how the information was adjusted to respond to the question is required.

Your response must be in either English or French. Any source material that you provide must be in the document's original language and must be accompanied by a translation in either English or French.

Please do not include in your submission to the CBSA, the questionnaire *Information, Instructions and Glossary of Terms*.

All monetary values, such as costs, charges, prices, etc., must be expressed in the currency in which the transactions occurred with the applicable currency clearly identified. All responses related to volume, amount or quantity of the product described above should be expressed in units and/or kilograms where indicated. If the information requested is not readily available from your records in the exact form requested, please furnish estimates, with an explanation of the methodology used to prepare these estimates.

2. Treatment of Confidential and Non-Confidential Information

NOTE: Parties are required to review and consult with the [Confidentiality and Disclosure Guidelines for SIMA Proceedings](#) before submitting any information to the Canada Border Services Agency (CBSA) to ensure that their information complies fully with section 85-87 of the *Special Import Measures Act* (SIMA). These guidelines outline the CBSA's policies and procedures with respect to the submission of confidential and non-confidential information and the disclosure of confidential information under SIMA.

For additional information on the CBSA's requirements for proper formatting of a confidential and non-confidential submission and for examples of these requirements, parties are encouraged to review the following:

- [Submitting information to the Canada Border Services Agency in a Special Imports and Measures Act proceeding](#)
- [Sample submission: comparative view](#)
- [Templates](#)

Why Provide Confidential and Non-Confidential Information?

The *Special Import Measures Act* (SIMA) requires that confidential information submitted to the CBSA be accompanied by a non-confidential version of the information. Please consult the [Confidentiality and disclosure guidelines for Special Import and Measures Act proceedings](#) and the supporting links above for further information and guidance on the CBSA's treatment of confidential and non-confidential information and how to prepare both a confidential and non-confidential submission of your information.

Treatment of Your Non-Confidential Information

Your non-confidential information will be given to any party that asks for this information for the purposes of the proceeding.

Treatment of Your Confidential Information

There are certain times when the CBSA will release your confidential information: first, to independent counsel for a party to the proceeding with disclosure authorization, under the terms and conditions of a [disclosure undertaking](#); and second, to Canadian courts, tribunals and panels.

Providing Only Non-Confidential Information?

If you decide that your reply to this RFI does not contain confidential information, every page of your reply should be marked "NON-CONFIDENTIAL". You must make a statement, in a covering letter, that you do not consider any information in your submission to be confidential.

Providing Confidential Information?

If your reply to this RFI contains confidential information, this reply, along with all of the attachments and supporting documents, will be your confidential submission. In the confidential submission, you must:

1. Clearly identify confidential information by enclosing it within [square brackets] and **highlighting** all confidential information as outlined in the [Confidentiality and disclosure guidelines for Special Import and Measures Act proceedings](#); and
2. Clearly mark every page of the confidential submission as "CONFIDENTIAL" including all attachments.

Review of Non-Confidential Submission

The non-confidential version of your submission will be reviewed by the CBSA to ensure that it is in sufficient detail to convey a reasonable understanding of the substance of the information submitted in the confidential version.

If CBSA determines that an adequate non-confidential bracketed version *or* a non-confidential summary of information designated as confidential has not been provided by the respondent, and the respondent fails to justify why it cannot be provided, does not withdraw the designation, does not take corrective action or does not submit a revised version, the CBSA will **NOT** use the confidential information provided by your organization in the proceedings. As a result, the CBSA's determination will be based on the best information available. It is imperative that companies delete only the minimum information necessary to protect their interests and only what is confidential.

Designation of Confidential Information

When you provide confidential information for the first time in respect of a SIMA proceeding, a signed and completed [Designation of Confidential Information](#) must be submitted to the CBSA. Here, you must identify the nature of the information you wish to designate as confidential, and provide reasons why you request that the information be treated as confidential. This document is non-confidential and should not include any confidential information. It will be included in both versions of your submission.

Certificate of Veracity, Accuracy and Completeness

A signed [Certificate of Veracity, Accuracy and Completeness](#) is required to along with your response. This certificate should be reproduced and signed on your company letterhead. This document is non-confidential and should not include any confidential information. It will be included in both versions of your submission.

Independent Counsel

If your company retains independent counsel to represent you in this matter, please provide a [Letter of authorization](#) to the CBSA, including authorization to discuss with and to release to your independent counsel any confidential information that you have submitted and particulars of your file. Please be advised that confidential information submitted by other parties to the proceedings will be disclosed only to independent counsel. Therefore, letters of representation should be provided as soon as possible so that your independent counsel may access confidential information submitted by other parties.

GLOSSARY OF TERMS

The following definitions may assist you in responding to this questionnaire.

Associated Persons and/or Companies: Persons or companies that are related to each other or do not deal with each other at arm's length. For example, individuals related by blood, marriage or adoption or companies that are directly or indirectly controlled by the same person or by the same company. See "*related*."

Beginning Inventory: The total quantity of inventory on-hand at the beginning of each period.

Capacity Utilization Rate: Indicate the capacity utilization rate for the production of carbon steel welded pipe. Capacity utilization rate for purposes of this questionnaire is the actual production of carbon steel welded pipe for each period divided by the total plant capacity available for production of all carbon steel welded pipe and other products, expressed as a percentage.

Cost of Sales: The total cost of products sold in the indicated market for each period, including costs of production and any other costs or expenses relating to the production or sale of the goods. Do not include internally transferred goods in the amounts.

Delivery Cost: The average delivery costs (freight, handling, insurance), by market for each period, whether incurred by your firm and included in the selling price or incurred separately by the purchaser and estimated when the goods are purchased on an FOB or ex-factory basis, expressed as a percentage of the ex-factory or FOB value of the market sales.

Domestic Market Sales: The total quantity of carbon steel welded pipe sold in your domestic market for each period. Do not include internally transferred goods in the amounts.

Ending Inventory: The total quantity of inventory on-hand at the end of each period.

OEM: Original Equipment Manufacturer.

Period of Review (POR): The Period of Review for the CBSA's expiry review investigation is January 1, 2020 to June 30, 2023.

Related: For the purposes of defining *associated persons*, persons are related if:

- they are connected by blood relationship;
- one is an officer or director of the other;
- each such person is an officer or director of the same two corporations, associations, partnerships or other organizations;
- they are partners;
- one is the employer of the other;
- they directly or indirectly control or are controlled by the same person;
- one directly or indirectly controls or is controlled by the other;

- any other person directly or indirectly owns, holds or controls 5% or more of the outstanding voting stock or shares of each such person; or
- one directly or indirectly owns, holds or controls 5% or more of the outstanding voting stock or shares of the other.

Sale: A sale is an exchange of goods, property or services for an agreed sum of money or credit. A sale includes leasing and renting, an agreement to sell, lease or rent and an irrevocable tender.

Sales Value: The ex-factory or FOB sales value for each period. The ex-factory or FOB sales value is the selling price to your purchaser net of cash, quantity and deferred discounts, allowances, rebates and taxes. It excludes delivery costs (freight, handling and insurance) paid by your firm and included in the selling price. Do not include internally transferred goods. For export sales, report the ex-factory or FOB total sales value in the currency used for export sales.

Total Production Capacity: The greatest level of output from the machinery and equipment used in the production of carbon steel welded pipe that your plant(s) can achieve on a continuous basis within the framework of a realistic work pattern. Consideration should be given to the typical product mix, number of shifts per day, annual operating days, etc., experienced during each period.

Trade Level: The trade level which a company occupies in the distribution chain for a product. The predominant determining factor in establishing the trade level of an entity is the trade level to which that entity in turn sells the goods. The activities that the entity carries out may also help in distinguishing the trade level. Examples of typical trade levels are, in descending order, producer, broker, trader, national distributor, regional distributor, wholesaler, retailer, mass merchandiser, OEM, contractor, end user, etc.

QUESTIONNAIRE

Complete and submit all questions in this section as well as the *Designation of Confidential Information*, the *Certificate of Veracity, Accuracy and Completeness*, and the *Request for Information Checklist* found at the end of the Questionnaire. You are not required to submit the pages prior to this point in your submission. When you complete each appendix requested in the questions, please use the respective Microsoft Excel file as a template.

- Q1.** Provide your company's complete name, mailing address, website address and telephone number.
- Q2.** Provide the name and position of the officer in your company responsible for your response to this questionnaire along with this person's email address and telephone number.
- Q3.** Indicate if your company exported subject goods to Canada or if your company produced such goods which were exported to Canada by another party in 2020, 2021, 2022 and 2023 and indicate which of these years your company did so.
- Q4.** Provide the names and addresses of any other locations, facilities and outlets on behalf of which your company is responding to this questionnaire, and identify the product lines produced at each.
- Q5.** If your company is a subsidiary of another company, indicate the name and address of your parent company and the extent of ownership in your company.
- Q6.** Provide a list of the names and addresses of each *associated company* that is involved in the production, sales, export, import, or supply of raw materials, or the purchase of carbon steel welded pipe. Indicate the responsibilities or functions carried out by each *associated company* in respect of the goods.
- Q7.** Explain the nature of the business performed and the responsibilities or functions carried out by each *associated company* in respect of the goods.
- Q8.** Provide the details of any change in the majority ownership structure of your company during the last fiscal year and during this fiscal year-to-date. In addition, provide details of any ownership change or any other changes that have affected your costing, selling, pricing and distribution practices during the *period of review*.
- Q9.** Describe the nature of your company's business and explain whether you are a producer, trading/sales organization, distributor, etc.
- Q10.** Provide a brief history of your company with particular emphasis on carbon steel welded pipe. The history should include the date of incorporation, corporate structure, and the date that your company first produced or sold carbon steel welded pipe.
- Q11.** Provide a list of all product lines produced by your company (i.e., both carbon steel welded pipe and other products).

- Q12.** List the location(s) of your production facilities and identify the product lines produced at each.
- Q13.** Identify any of your facilities that are not presently producing carbon steel welded pipe but which are capable of producing carbon steel welded pipe.
- Q14.** List any new facilities that your company opened which produce or are capable of producing carbon steel welded pipe or any significant asset acquisitions related to the production of carbon steel welded pipe during the *period of review*.
- a. List the plant or major asset concerned and the date, location and reasons for the addition.
 - b. Report the effect, in percentage terms, the addition has had on production capacity for carbon steel welded pipe.
 - c. Report any other significant changes made by your company related to the production of carbon steel welded pipe. Describe the change and the reasons for the change.
- Q15.** Report your company's plans to make additions to plant capacity through new factories or asset purchases related to the production of carbon steel welded pipe. Explain the addition and the planned date, location and reason for the addition. Indicate the estimated effect, in percentage terms, the planned addition will have on production capacity for carbon steel welded pipe.
- Q16.** Report any significant changes introduced by your company during the *period of review* such as new plant layout, new equipment, new production processes, marketing arrangements, etc. Indicate the type of change, the date, the location and the reasons for the change.
- Q17.** Report any changes to your company's product mix of carbon steel welded pipe that it produced or exported during the *period of review* (e.g. product categories, product type, quality, style, size, etc). Explain the reasons for the changes.
- Q18.** Report any permanent closures or disposals of production facilities or factories producing carbon steel welded pipe by your company since January 1, 2020. In addition, report the disposal of any significant assets related to the production of carbon steel welded pipe during the *period of review*. Indicate the factory or major asset concerned and the date, location and reasons for the closure or disposal.
- Q19.** Describe your company's channels of distribution for your domestic sales and export sales of carbon steel welded pipe. If these channels changed during the *period of review*, describe the changes and the reasons for the change.
- Q20.** Report your company's plans to significantly change your channels of distribution for carbon steel welded pipe and explain the change and the reasons for the change.

- Q21.** Provide copies of all price lists, price schedules, base price lists, discount schedules, etc., applicable to your sales of carbon steel welded pipe for the *period of review* for each of your company's domestic and export markets. Explain any product codes or other codes appearing on these documents so as to permit a full understanding by the CBSA.
- Q22.** Explain how any terms, discounts, allowances and other considerations of your company had the effect of reducing the prices that appear on your price lists.
- Q23.** If your company does not use price lists, describe how prices are determined. Provide a detailed schedule showing each price change for carbon steel welded pipe during the *period of review* and the effective dates of the price changes.
- Q24.** Provide details of the terms of sale and delivery of your company that apply to your domestic market and the Canadian market, and fully explain what each of these terms means to your company (e.g. F.O.B., ex-factory, C.I.F., delivered, etc.).
- Q25.** Describe your marketing practices for carbon steel welded pipe. Explain any changes in your methods during the *period of review*. If your methods vary for domestic and export sales, please explain.
- Q26.** If your company has any plans to change your marketing and sales practices for carbon steel welded pipe in the period from 2023 to 2028, explain such plans and reasons for the changes.
- Q27.** Provide a copy of the latest brochures, corporate publications, or any other such general literature concerning your company and products sold or produced both in your domestic market and in export markets.
- Q28.** Provide copies of the following reports:
- a. Your company's last three annual reports and all year to date (e.g., monthly, quarterly) reports filed with the relevant agency charged with the regulating and control of public companies in your country;
 - b. Your company's most recent annual and year to date subsidiary, divisional or operational financial statements for each entity engaged in the production and/or sale of carbon steel welded pipe; and
 - c. Your company's most recent annual and year to date product specific income statements (or profit and loss schedules) for sales of carbon steel welded pipe. If such a statement does not exist, provide the income statement or profit and loss schedule for the narrowest range of products which includes carbon steel welded pipe. The relevant statement or schedule should be provided for each of the production facilities or factories where the goods are produced.
- Q29.** Provide copies of your company's reports with any agency, board, commission or organization responsible for the regulation of publicly traded securities, if applicable.

- Q30.** List the names and addresses of all parties involved in the sales transaction to the Canadian importers of your company's sales of carbon steel welded pipe in the *period of review*, whether exported or shipped directly by your company or by another exporter.
- Q31.** Please identify any Canadian importers with which your company maintains an ongoing commercial relationship, either with respect to carbon steel welded pipe or other products.
- Q32.** Report the quantities (in units and kilograms) of any end-of-period inventories of carbon steel welded pipe your company maintained in Canada during the *period of review* (not including any inventories held by any of the importers of carbon steel welded pipe) for each year of the *period of review*.
- Q33.** Report any negotiated annual or quarterly contracts that include selling prices for the period from 2023 to 2028. Provide a summary listing with terms and pricing information.
- Q34.** Describe the trends expected in your company's domestic sales of carbon steel welded pipe for the period from 2023 to 2028 in relation to market demand and prices. Explain what is expected to happen to prices, capacity utilization, and profits for the period from 2023 to 2028.
- Q35.** List your export markets for carbon steel welded pipe and describe the trends in and the state of each of these markets during the *period of review* in relation to total market sales volumes, demand, prices and profits. List the factors which have resulted in the noted trends, for instance, decreasing demand may have been caused by a number of factors including economic conditions, raw material prices or substitutable products.
- Q36.** Describe the trends your company expects for its exports of carbon steel welded pipe for the period from 2023 to 2028. Explain which countries which will be your company's key export markets, the expected trends in total market demands and prices, and the underlying factors which are expected to cause the trends.
- Q37.** Provide copies of your most current business plans for the period from 2023 to 2028 for Canada and your company's other export markets for carbon steel welded pipe.
- a. Include any demand and price forecasts for the Canadian and other export markets.
 - b. Include plans and forecasts setting out your company's strategies and objectives for the items listed below. In addition, provide the rationale and assumptions underlying these forecasts and plans and indicate whether they were prepared internally or by an outside consultant.
 - production;
 - market size and growth;
 - domestic sales from domestic production and imports;
 - export sales;
 - change in the product mix of production and sales;
 - market shares for your company;

- other producers in your country;
- importers in foreign markets;
- price levels;
- financial performance; and
- capacity and utilization levels.

Q38. Describe the trends in and the state of the market for carbon steel welded pipe in your country during the *period of review* in relation to total market volumes, prices, demand, capacity utilization and profits. List the factors which have resulted in the noted trends, for instance, decreasing demand may have been caused by a number of factors including economic conditions, raw material prices or substitutable products.

Q39. What percentage of your company's total sales in the most recent fiscal year was represented by sales of carbon steel welded pipe?

Q40. Estimate your company's percentage share of your country's total domestic sales of carbon steel welded pipe for the *period of review*. Please explain the basis for your estimate and provide copies of any published sales data which supports your estimate.

Q41. Estimate your company's percentage share of your country's total exports to Canada, in value and volume, of carbon steel welded pipe for the *period of review*. Please explain the basis for your estimate and provide copies of any published production or sales data which supports your estimate.

Q42. Report your company's capacity, as well as your actual production of carbon steel welded pipe during the *period of review* in **Appendix 1**.

Q43. Indicate the operating hours per week, and the operating weeks per year on which the reported capacity in **Appendix 1** is based.

- Provide a detailed explanation regarding how your company determined its plant capacity and utilization rate as reported.
- List any other products that can be produced with the same machinery and equipment used in the production of carbon steel welded pipe.
- If the machinery and equipment used in the production of carbon steel welded pipe is also used for the production of other products, report your company's production of these other goods for the *period of review* in **Appendix 1**. In addition, indicate the operating hours per week, and the operating weeks per year on which the reported capacity is based. If applicable, your response to this question should also cover any other machinery and equipment capable of producing carbon steel welded pipe.

Q44. List any government authority or industry association etc. to which you report your production capacity and provide a copy of your most recent report.

Q45. Report your company's total volume of production, imports, exports, sales and inventory for carbon steel welded pipe for the *period of review* in **Appendix 2**.

- Q46.** Report your company's total volume and value of sales and selling prices of carbon steel welded pipe for the *period of review* in **Appendix 3**.
- Q47.** Report your company's total cost of sales and cost of sales for carbon steel welded pipe for the *period of review* in **Appendix 4**.
- Q48.** Identify the major cost components of the cost of sales of carbon steel welded pipe and identify the factors which will have an impact on these costs and the expected trend for each factor identified.
- Q49.** List any anti-dumping or countervailing investigations initiated by countries other than Canada during the last five years respecting products exported or produced by your company. Where applicable, provide the product covered by the investigation, the country that investigated exports from your company, and indicate whether or not the investigating authority determined that the goods were being dumped and/or subsidized.
- Q50.** List any anti-dumping and/or countervailing investigations presently in effect on products exported or produced by your company, which were initiated more than five years ago.
- Q51.** Identify any countries that have imposed safeguard actions (i.e., import restrictions, quotas, etc.) on products exported or produced by your company, and provide details respecting these restrictions or quotas.
- Q52.** Provide any other information or documentation which in your opinion is relevant to this expiry review which you wish to have taken into consideration by the CBSA. In your response to this question, you are encouraged to submit any other information which you believe supports your position with respect to the likelihood of continued or resumed dumping and/or subsidizing should the order be rescinded.

APPENDICES

Please find the accompanying Excel spreadsheet templates included with this ERQ:

APPENDIX 1 - TOTAL PRODUCTION CAPACITY, ACTUAL PRODUCTION AND CAPACITY UTILIZATION RATE

APPENDIX 2 - TOTAL VOLUME OF PRODUCTION, IMPORTS, EXPORTS, SALES AND INVENTORY OF CARBON STEEL WELDED PIPE

APPENDIX 3 - TOTAL VOLUME AND VALUE OF SALES AND SELLING PRICES OF CARBON STEEL WELDED PIPE

APPENDIX 4 - SALES VOLUME, TOTAL COST OF SALES AND AVERAGE COST OF SALES OF CARBON STEEL WELDED PIPE

DESIGNATION OF CONFIDENTIAL INFORMATION

To be submitted with your response to the questionnaire

I, _____, _____ of _____
(Print name) (Print Position / Title) (Print name of company)

request to designate the information contained in my submission to the CBSA in response to the Request for Information concerning the expiry review investigation into carbon steel welded pipe originating in or exported from the Separate Customs Territory of Taiwan, Penghu, Kinmen and Matsu (Chinese Taipei), India, Oman, South Korea, Thailand, and the United Arab Emirates, and identified in section A of this statement as confidential.

Section A - *Briefly list the nature of the information you wish to designate as confidential*

Section B - *Provide reasons why you request that the information be treated confidential*

Signed: _____

Date: _____

CERTIFICATE OF VERACITY, ACCURACY AND COMPLETENESS

To be submitted with your response to the questionnaire

This certificate should be reproduced and signed on your company's letterhead by an officer who has authority to respond on behalf of your company.

I, _____, _____ of _____
(Print name) (Print Position Title) (Print name of company)

certify that the information submitted in response to the exporter and foreign producer expiry review questionnaire is true, accurate and complete.

Signed: _____

Date: _____

Telephone number of signatory: _____

E-Mail of signatory: _____

Address of signatory: _____

EXPIRY REVIEW QUESTIONNAIRE CHECKLIST

To be submitted with your response to the ERQ

Please respond to each of the following questions by placing a checkmark in the “yes” or “no” column. **If a response is no**, provide an explanation as to why you have not complied with the instructions.

| Question 1: | Yes | No | |
|--|------------|-----------|----------------|
| Did you provide a confidential and non-confidential version of your response in accordance with the disclosure instructions in the Request? | | | If no, reason: |
| Question 2: | Yes | No | |
| Did you complete the <i>Designation of Confidential Information</i> for designating information as confidential? | | | If no, reason: |
| Question 3: | Yes | No | |
| Did you bracket and highlight the confidential information in the confidential response? | | | If no, reason: |
| Question 4: | Yes | No | |
| Did you mark every page of the confidential submission as “CONFIDENTIAL”, including all attachments? | | | If no, reason: |
| Question 5: | Yes | No | |
| Did you mark every page of the non-confidential version “NON-CONFIDENTIAL” as well as place empty brackets and highlight areas where confidential information was deleted from the non-confidential version? | | | If no, reason: |



NOTICE OF EXPIRY REVIEW OF ORDER

CARBON STEEL WELDED PIPE

The Canadian International Trade Tribunal gives notice that, pursuant to subsection 76.03(1) of the *Special Import Measures Act* (SIMA), it will initiate an expiry review of its order made on October 15, 2018, in expiry review RR-2017-005, continuing, without amendment, its finding made on December 11, 2012, in inquiry NQ-2012-003, concerning the dumping of carbon steel welded pipe, commonly identified as standard pipe, in the nominal size range from 1/2 inch up to and including 6 inches (12.7 mm to 168.3 mm in outside diameter) inclusive, in various forms and finishes, usually supplied to meet ASTM A53, ASTM A135, ASTM A252, ASTM A589, ASTM A795, ASTM F1083 or Commercial Quality, or AWWA C200-97 or equivalent specifications, including water well casing, piling pipe, sprinkler pipe and fencing pipe, but excluding oil and gas line pipe made to API specifications exclusively, and excluding 1 mm thick carbon steel tubing (SPCC 1, 25.6 mm in outside diameter), double coated (first coated with acrylonitrile butadiene styrene, then with polyvinyl chloride), and non-galvanized, ASTM A53, Grade B, Schedule 80 pipe, with an inside diameter of 1 1/4 inches to 1 1/2 inches, in 22-ft. lengths, with the inside weld scarfed, originating in or exported from the Republic of Korea, and produced with AISI C1022M steel with a carbon content of 0.18 percent to 0.23 percent and a manganese content of 0.80 percent to 1.00 percent, originating in or exported from Chinese Taipei (excluding goods exported from Chinese Taipei by Chung Hung Steel Corporation and Shin Yang Steel Co. Ltd), the Republic of India, the Sultanate of Oman, the Republic of Korea, the Kingdom of Thailand and the United Arab Emirates (excluding goods exported from the United Arab Emirates by Conares Metal Supply Ltd.) and the subsidizing of the aforementioned goods originating in or exported from the Republic of India (the subject goods).

In this expiry review, the Canada Border Services Agency (CBSA) will first determine whether the expiry of the order in respect of the subject goods is likely to result in the continuation or resumption of dumping or subsidizing of the subject goods. If the CBSA determines that the expiry of the order in respect of any goods is likely to result in the continuation or resumption of dumping or subsidizing, the Tribunal will then determine if the continued or resumed dumping or subsidizing is likely to result in injury to the domestic industry. The CBSA will provide notice of its determinations within 150 days after receiving notice of the Tribunal's initiation of the expiry review, that is, no later than **January 18, 2024**. The Tribunal will issue its order and its statement of reasons no later than **June 26, 2024**.

Each person or government wishing to participate in this expiry review must file [Form I—Notice of Participation](#) with the Tribunal, on or before **September 5, 2023**. **Regarding the importance of the deadline to file a notice of participation, please read carefully the section titled “Support by domestic producers” in the document titled “Additional information” appended to this notice.** Each counsel who intends to represent a party in the expiry review must file [Form II—Notice of Representation](#) and [Form III—Declaration and Undertaking](#) with the Tribunal, on or before **September 5, 2023**. The Tribunal will issue a list of participants shortly thereafter.

On **March 11, 2024**, the Tribunal will distribute the record to participants. Counsel and self-represented participants are required to serve their respective submissions on each other on the dates outlined below. Public submissions are to be served on counsel and those participants who are not represented by counsel. Confidential submissions are to be served only on counsel who have access to the confidential record, and who have filed Form III—Declaration and Undertaking with the Tribunal. This information will be included in the list of participants. **One complete electronic version** of all submissions must be filed with the Tribunal.

The Tribunal will hold a public hearing relating to this expiry review commencing on **April 22, 2024**. The type of hearing will be communicated at a later date.

Written submissions, correspondence and requests for information regarding the Tribunal's portion of this matter should be addressed to the Registry, Secretariat to the Canadian International Trade Tribunal, at citt-tcce@tribunal.gc.ca or you may reach the Registry at 613-993-3595.

Ottawa, August 21, 2023

ADDITIONAL INFORMATION

BACKGROUND INFORMATION

In this expiry review, the CBSA will first conduct investigations to determine whether the expiry of the order in respect of the subject goods is likely to result in the continuation or resumption of dumping or subsidizing of the subject goods. To this end, the CBSA will send questionnaires to domestic producers, importers and foreign producers to gather information for its investigations. Further information regarding the CBSA's investigations can be obtained by contacting the CBSA SIMA Registry and Disclosure Unit, by telephone at 613-948-4605, or by email at simaregistry-depotlmsi@cbsa-asfc.gc.ca. A copy of the CBSA's investigations [schedule](#) is available on the CBSA's website.

If the CBSA determines that the expiry of the order in respect of any goods is likely to result in the continuation or resumption of dumping or subsidizing, the Tribunal will conduct its portion of the expiry review, pursuant to the provisions of SIMA and its [Expiry Review Guidelines](#), to determine if the continued or resumed dumping or subsidizing of the subject goods is likely to result in injury to the domestic industry. Upon receipt of the CBSA's determinations, if any, of a likelihood of continued or resumed dumping or subsidizing, the Tribunal will issue other questionnaires to domestic producers, certain importers, foreign producers, as well as any known trade unions that represent persons employed in the domestic industry, to gather information for the purposes of its expiry review.

The schedule for the Tribunal's expiry review follows.

SUPPORT BY DOMESTIC PRODUCERS

Subsection 76.03(2) of SIMA provides that the Tribunal may terminate an expiry review at any time if, in the Tribunal's opinion, the review is not supported by domestic producers. The question as to whether the expiry review is supported by domestic producers will be assessed by the Tribunal based on the circumstances specific to this case. However, the Tribunal will typically consider that the failure of domestic producers to file notices of participation with the Tribunal or to substantially participate in the expiry review indicates that the review is not supported.

The Tribunal therefore requires that each person or government wishing to participate in this expiry review and, most importantly, domestic producers, file their notices of participation no later than 15 days after the issuance of this notice.

REQUESTS FOR PRODUCT EXCLUSIONS

The Tribunal's [Guidelines on Product Exclusion Requests](#) describes the procedure for filing requests for specific product exclusions. [Forms](#) are available on the Tribunal's website to facilitate the filing of product exclusion requests, responses and replies to responses.

PROCEDURE FOR E-FILING WITH THE TRIBUNAL

The public, counsel and self-represented participants may file documents electronically with the Tribunal through its [Secure E-filing Service](#). The information is fully encrypted from the sender to the Tribunal.

Form I—Notice of Participation, Form II—Notice of Representation and Form III—Declaration and Undertaking, should all be filed electronically through the Tribunal's Secure E-filing Service.

Following receipt of completed forms I, II and III, the Tribunal will send to counsel and self-represented participants a letter with information on the E-registry Service and the filing of documents.

CONFIDENTIAL SUBMISSIONS PROJECT

The Tribunal will be conducting a project in the context of this expiry review aiming to prevent inadvertent disclosure of confidential information. Public and confidential submissions will go through a review process, 24 hours before the filing deadline with the Tribunal, among counsel of record who have filed Form III — Declaration and undertaking. All counsel of record to this expiry review who filed a form III will be required to participate in the project. Additional information concerning the project and its deadlines will be communicated to counsel and self-represented participants following the receipt of completed forms I, II and III. The schedule appended to this notice has also been prepared to take into account the deadlines for service among counsel who signed a form III.

PUBLIC HEARING

The Tribunal will hold a public hearing relating to this expiry review commencing on **April 22, 2024**. The type of hearing will be communicated at a later date.

INTERPRETATION AT THE HEARING

To facilitate management of interpretation requirements:

- 25 days prior to the hearing, parties are to advise the Tribunal and all parties, in writing, which language(s) their counsel and witnesses will be using.
- 20 days prior to the hearing, parties are to advise the Tribunal and all parties, in writing, which interpretation services they and/or their witnesses require for the hearing and advise if the interpretation service is required for the entirety of the hearing or for specific testimonies and/or arguments.

OTHER INFORMATION

The [Canadian International Trade Tribunal Rules](#) govern these proceedings.

In accordance with section 46 of the [Canadian International Trade Tribunal Act](#), a person who provides information to the Tribunal and who wishes some or all of the information to be kept confidential must, among other things, submit a non-confidential edited version or summary of the information designated as confidential, or a statement indicating why such a summary cannot be made. Please consult the Tribunal's [Confidentiality Guidelines](#) for more information.

Written and oral communication with the Tribunal may be in English or in French.

Please consult the [Expiry Review Guidelines](#) for more information.

At the end of these proceedings, the Tribunal will issue a decision supported by a statement of reasons. The decision will be posted on its website and distributed to counsel and self-represented participants, as well as to organizations and persons that have registered to receive decisions of the Tribunal.

EXPIRY REVIEW SCHEDULE

| | |
|---------------------------------|---|
| August 21, 2023 | Tribunal issues notice of expiry review and schedule |
| September 5, 2023 | NEW – Notices of participation and representation, declarations and undertakings for the Tribunal's portion of the expiry review |
| CBSA's Investigations | |
| August 22, 2023 | Initiation of the CBSA's expiry review investigations and issuance of the CBSA questionnaires |
| January 18, 2024 | CBSA's determinations If determinations are affirmative, information pursuant to the <i>Canadian International Trade Tribunal Rules</i> is transferred to the Tribunal |
| February 2, 2024 | CBSA statement of reasons issued |
| Tribunal's Expiry Review | |
| January 19, 2024 | Initiation of Tribunal's portion of the expiry review (following affirmative determinations by the CBSA) |
| February 9, 2024 | Replies to Tribunal expiry review questionnaires |
| March 11, 2024 | Distribution of Tribunal exhibits, including information transferred from the CBSA, and investigation report |
| March 18, 2024, by noon, ET | Requests for product exclusions |
| March 19, 2024, by noon, ET | Requests for information (RFIs) Cases of parties in support of a continuation of the order |
| March 26, 2024, by noon, ET | Objections to RFIs Domestic producers' responses to requests for product exclusions |
| March 28, 2024, by noon, ET | Cases of parties in opposition to a continuation of the order Identification of language(s) to be used at the hearing |
| March 29, 2024, by noon, ET | Tribunal decisions on RFIs |
| April 2, 2024, by noon, ET | Requests for interpretation services during the hearing |
| April 3, 2024, by noon, ET | Requesters' replies to domestic producers' responses to requests for product exclusions |
| April 8, 2024, by noon, ET | Replies to RFIs |

| | |
|-------------------------------|--|
| April 9, 2024, by noon, ET | Reply submissions of parties in support of a continuation of the order |
| April 22, 2024 | Commencement of public hearing |
| June 26, 2024 | Order and statement of reasons issued |

APPENDIX 1

TOTAL PRODUCTION CAPACITY, ACTUAL PRODUCTION, AND CAPACITY UTILIZATION RATE

| | | January 1, 2020 to December 31, 2020 | January 1, 2021 to December 31, 2021 | January 1, 2022 to December 31, 2022 | January 1, 2023 to June 30, 2023 |
|--|---|---|---|---|-------------------------------------|
| (i) Production Capacity | | | | | |
| 1 | Carbon Steel Welded Pipe (units) | | | | |
| 2 | Carbon Steel Welded Pipe (metric tonnes) | | | | |
| 3 | Other Products (produced on common equipment) (units) | | | | |
| 4 | Other Products (produced on common equipment) (metric tonnes) | | | | |
| 5 | Total Production Capacity (units) | | | | |
| 6 | Total Production Capacity (metric tonnes) | | | | |
| (ii) Actual Production | | | | | |
| 1 | Carbon Steel Welded Pipe (units) | | | | |
| 2 | Carbon Steel Welded Pipe (metric tonnes) | | | | |
| 3 | Other Products (produced on common equipment) (units) | | | | |
| 4 | Other Products (produced on common equipment) (metric tonnes) | | | | |
| 5 | Total Production Capacity (units) | | | | |
| 6 | Total Production Capacity (metric tonnes) | | | | |
| (iii) Capacity Utilization Rate (%) | | | | | |
| 1 | Carbon Steel Welded Pipe (% by unit) | | | | |
| 2 | Carbon Steel Welded Pipe (% by metric tonne) | | | | |
| 3 | Other Products (produced on common equipment) (% by unit) | | | | |
| 4 | Other Products (produced on common equipment) (% by metric tonne) | | | | |
| 5 | Total Capacity Utilization Rate (% by unit) | | | | |
| 6 | Total Capacity Utilization Rate (% by metric tonne) | | | | |

APPENDIX 3

TOTAL VOLUME AND VALUE OF SALES AND SELLING PRICES OF CARBON STEEL WELDED PIPE

| | | January 1, 2020 to December 31, 2020 | January 1, 2021 to December 31, 2021 | January 1, 2022 to December 31, 2022 | January 1, 2023 to June 30, 2023 |
|---|--|---|---|---|-------------------------------------|
| Domestic Market Sales: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) | | | | |
| 4 | Average sales value (per unit) | | | | |
| 5 | Average sales value (per metric tonne) | | | | |
| 6 | Average delivery cost (%) | | | | |
| Sales to Canada: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| 2nd Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| 3rd Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| 4th Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| All Other Export Markets: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |
| All Export Sales: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total sales value (ex-factory or FOB) in export sales currency (e.g. USD, Euros, etc.) | | | | |
| 4a | Average sales value (per unit) in export sales currency | | | | |
| 4b | Average sales value (per unit) converted to domestic sales currency | | | | |
| 5a | Average sales value (per metric tonne) in export sales currency | | | | |
| 5b | Average sales value (per metric tonne) converted to domestic sales currency | | | | |
| 6 | Average delivery cost (%) | | | | |

APPENDIX 4

SALES VOLUME, TOTAL COST OF SALES AND AVERAGE COST OF CARBON STEEL WELDED PIPE

| | | January 1, 2020 to December 31, 2020 | January 1, 2021 to December 31, 2021 | January 1, 2022 to December 31, 2022 | January 1, 2023 to June 30, 2023 |
|---|--|---|---|---|-------------------------------------|
| Domestic Market Sales: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| Sales to Canada: | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| 2nd Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| 3rd Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| 4th Largest Export Market (specify country name): | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| All Other Export Markets | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |
| All Export Sales | | | | | |
| 1 | Sales volume (units) | | | | |
| 2 | Sales volume (metric tonnes) | | | | |
| 3 | Total cost of sales (ex-factory or FOB) | | | | |
| 4 | Average cost of sales (per unit) | | | | |
| 5 | Average cost of sales (per metric tonne) | | | | |